



A good commercial lawyer sees beyond the law



China Practice Group



Vinge is the leading law firm in Sweden offering a full range of commercial legal services. Our offices are located in Stockholm, Gothenburg, Malmo and Helsingborg, as well as in London, Paris, Brussels, Hong Kong and Shanghai. Vinge is a member of the Scandinavian Law Alliance together with Kromann Reumert in Denmark and Thommessen in Norway, and of Lex Mundi, a global network of independent law firms.

The People's Republic of China is one of the world's largest and fastest growing markets. No company can afford not to look at the Chinese market for trade or investments. Trade between Sweden and China is increasing at an explosive rate.

Vinge opened its office in Hong Kong already back in 1985. In 1999 Vinge became the first Swedish law firm to obtain a license to open an office in China, located in Shanghai.

Vinge's China Practice Group consists of Swedish lawyers and Chinese legal consultants based in Hong Kong and Shanghai and in Vinge's offices in Sweden. Anyone doing business in China needs to have an in-depth understanding of China, its history, culture and its people, and to make a careful analysis not only of the Chinese market but also of his own organization, resources and needs.

Trade with China

Foreign companies are sourcing products and suppliers in China. Many companies are looking at outsourcing their production to China. The Chinese consumer market has become very important to foreign companies. Vinge can assist in the negotiating and drafting of all types of supply, manufacturing, agency and distributorship agreements.

Intellectual Property Rights (IPR)

Vinge has developed an extensive expertise within the area of protection and enforcement of IPR rights in China. Many clients have realised that their IPR strategies used elsewhere in the world simply do not work in the Chinese market and have therefore asked Vinge to devise specific strategies for the Chinese market.

M & A and New Establishments

Vinge provides legal advice already in the preliminary stage of a China investment. The advice given is never limited to legal matters but will always include advice on the cultural and social environment in which an investment in China is made.

Vinge gives advice and assists clients from all kinds of industries on China entry modes. These may differ according to the client's size and long-term China strategy. Vinge assists in the establishment of Representative Offices, the setting up of Sino-foreign Joint Venture Enterprises (JV), Wholly Foreign-Owned Enterprises (WFOE) and Foreign Invested Commercial Enterprises (FICE).

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Corporate Restructuring

Because of the development of the Chinese "legal landscape", corporate restructuring of "old" JVs and WFOEs has become a normal part of the work performed by Vinge.

Taxes

Doing business with China often involves complicated tax issues. Vinge has experienced tax advisors in Sweden, Hong Kong and Shanghai.

Litigation and Arbitration

Disputes sometimes arise between Chinese and foreign parties. Unfortunately, litigation or arbitration then becomes necessary. Vinge has extensive experience in representing Chinese, Swedish and foreign parties in such litigation or international arbitration proceedings.

Investing in Sweden

Today Chinese companies are looking at Europe, and often at Sweden, as a place to invest. Sweden, a country with a long history of trade and good relations with China, is an excellent location for any Chinese company wanting to do business in Sweden or elsewhere in Europe.

Chinese companies doing business with Sweden or in Europe can benefit from Vinge's understanding of China and Vinge's network of offices in Sweden, the U.K, Belgium and France. Lawyers from Vinge are represented on the Board of Directors in organizations such as the Sweden China Trade Council and the China Forum in Gothenburg.

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